		Minimum		Allah sahal sahal sahal Sahari Sahari Sahari Sahari	를 받는 것을 하는 것이다. - 11 기계를 보고 있는 것이다.		3 2 3 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		Maximum
Grade	****	Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 7	Step 8
	Hrly	\$ 9.55	\$ 9.74	\$ 9.93	\$ 10.13	\$ 10.33	\$ 10.54	\$ 10.75	\$ 10.97
_	37.5/wk	\$358.13	\$365.25	\$372.38	\$379.88	\$387.38	The first of the state of the s	And the same by the same of th	\$411.38
1	52/yr	\$18,622.50	\$18,993.00	\$19,363.50	\$19,753.50	\$20,143.50			
	40/wk	\$382.00	\$389.60	\$397.20	\$405.20	\$413.20			\$438.80
	52/yr	\$19,864.00	\$20,259.20		\$21,070.40	\$21,486.40	\$21,923.20		\$22,817.60
	Hrly	\$ 10.51	\$ 10.72	\$ 10.93	\$ 11.15	\$ 11.37	\$ 11.60	<u> </u>	
1.22	37.5/wk	\$394.13	\$402.00	\$409.88		\$426.38	\$435.00	and the state of t	\$452.63
2	52/yr	\$20,494.50	\$20,904.00	\$21,313.50	\$21,742.50		\$22,620.00		\$23,536.50
	40/wk	\$420.40	\$428.80	\$437.20	\$446.00	\$454.80	\$464.00		\$482.80
	52/yr	\$21,860.80	\$22,297.60	\$22,734.40	\$23,192.00	\$23,649.60	\$24,128.00		\$25,105.60
	Hrly	\$12.61	\$12.86	\$13.12	\$13.38	\$13.65	\$13.92	\$14.20	<b>\$14.48</b>
	37.5/wk	\$472.88	\$482.25	\$492.00	\$501.75	\$511.88	\$522.00	\$532.50	\$543.00
3	52/yr	\$24,589.50	\$25,077.00	\$25,584.00	\$26,091.00	\$26,617.50	\$27,144.00	\$27,690.00	\$28,236.00
	40/wk	\$504.40	\$514.40	\$524.80	\$535.20	\$546.00	\$556.80	<u> </u>	\$579.20
	52/yr	\$26,228.80	\$26,748.80	\$27,289.60	\$27,830.40	\$28,392.00	\$28,953.60	\$29,536.00	\$30,118.40
	Hrly	\$15.76	\$16.08	\$16.40	\$16.73	\$17.06	\$17.40	\$17.75	\$18.11
4.	37.5/wk	\$591.00	\$603.00	\$615.00	\$627.38	\$639.75	\$652.50	\$665.63	\$679.13
4	52/yr	\$30,732.00	\$31,356.00	\$31,980.00	\$32,623.50	\$33,267.00	\$33,930.00	\$34,612.50	\$35,314.50
	40/wk	\$630.40	\$643.20	\$656.00	\$669.20	\$682.40	\$696.00	\$710.00	\$724.40
	52/yr	\$32,780.80	\$33,446.40	\$34,112.00	\$34,798.40	\$35,484.80	\$36,192.00	\$36,920.00	\$37,668.80
	Hrly	\$18.76	\$19.14	\$19.52	\$19.91	\$20.31	\$20.72	\$21.13	\$21.55
_	37.5/wk	\$703.50	\$717.75	\$732.00	\$746.63	\$761.63	\$777.00	\$792.38	\$808.13
5	52/yr	\$36,582.00	\$37,323.00	\$38,064.00	\$38,824.50	\$39,604.50	\$40,404.00	\$41,203.50	\$42,022.50
	40/wk	\$750.40	\$765.60	\$780.80	\$796,40	\$812,40	\$828.80	\$845,20	\$862.00
i digeren i j	52/yr	\$39,020.80	\$39,811.20	\$40,601.60	\$41,412.80	\$42,244.80	\$43,097.60	\$43,950.40	\$44,824.00
	Hrly	\$22.04	\$22.48	\$22.93	\$23.39	\$23.86	\$24.34	\$24.83	\$25.33
	37.5/wk	\$826.50	\$843.00	\$859.88	\$877.13	\$894.75	\$912.75	\$931.13	\$949.88
6	52/yr	\$42,978.00	\$43,836.00	\$44,713.50	\$45,610.50	\$46,527.00	\$47,463.00	\$48,418.50	\$49,393.50
	40/wk	\$881.60	\$899.20	\$917.20	\$935.60	\$954.40	\$973.60	\$993.20	\$1,013.20
	52/yr	\$45,843.20	\$46,758.40	\$47,694.40	\$48,651.20	\$49,628.80	\$50,627.20	\$51,646.40	\$52,686.40

		Minimum							Maximum
Grade	****	Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 7	Step 8
	Hrly	\$22.82	\$23.28	\$23.75	\$24.23	\$24.71	\$25.20	\$25.70	\$26.21
	37.5/wk	\$855.75	\$873.00	\$890.63	\$908.63	\$926.63	\$945.00	\$963.75	\$982.88
7	52/yr	\$44,499.00	\$45,396.00	\$46,312.50	\$47,248.50	\$48,184.50	\$49,140.00	\$50,115.00	\$51,109.50
	40/wk	\$912.80	\$931.20	\$950.00	\$969.20	\$988.40	\$1,008.00	\$1,028.00	\$1,048.40
	52/yr	\$47,465.60	\$48,422.40	\$49,400.00	\$50,398.40	\$51,396.80	\$52,416.00	\$53,456.00	\$54,516.80
	Hrly	\$25.67	\$26.18	\$26.70	\$27.23	\$27 <i>.77</i>	\$28.33	\$28.90	\$29.48
	37.5/wk	\$962.63	\$981.75	\$1,001.25	\$1,021.13	\$1,041.38	\$1,062.38	\$1,083.75	\$1,105.50
8	52/yr	\$50,056.50	\$51,051.00	\$52,065.00	\$53,098.50	\$54,151.50	\$55,243.50	\$56,355.00	\$57,486.00
	40/wk	\$1,026.80	\$1,047.20	\$1,068.00	\$1,089.20	\$1,110.80	\$1,133.20	\$1,156.00	\$1,179.20
	52/yr	\$53,393.60	\$54,454.40	\$55,536.00	\$56,638.40	\$57,761.60	\$58,926.40	\$60,112.00	\$61,318.40
	Hrly	\$26.96	\$27.50	\$28.05	\$28.61	\$29.18	\$29.76	\$30.36	\$30.97
•	37.5/wk	\$1,011.00	\$1,031.25	\$1,051.88	\$1,072.88	\$1,094.25	\$1,116.00	\$1,138.50	\$1,161.38
9	52/yr	\$52,572.00	\$53,625.00	\$54,697.50	\$55,789.50	\$56,901.00	\$58,032.00	\$59,202.00	\$60,391.50
	40/wk	\$1,078.40	\$1,100.00	\$1,122.00	\$1,144.40		\$1,190.40	\$1,214.40	\$1,238.80
	52/yr	\$56,076.80	\$57,200.00	\$58,344.00	\$59,508.80	\$60,694.40	\$61,900.80	\$63,148.80	\$64,417.60
	Hrly	\$28.85	\$29.43	\$30.02	\$30.62	\$31.23	\$31.85	\$32.49	\$33.14
4.0	37.5/wk	\$1,081.88	\$1,103.63	\$1,125.75	\$1,148.25	\$1,171.13	\$1,194.38	\$1,218.38	\$1,242.75
10	52/yr	\$56,257.50	\$57,388.50	\$58,539.00		<u> </u>	\$62,107.50	\$63,355.50	\$64,623.00
	40/wk	\$1,154.00	\$1,177.20	\$1,200.80			\$1,274.00	\$1,299.60	\$1,325.60
	52/yr	\$60,008.00	\$61,214.40	\$62,441.60	\$63,689.60	\$64,958.40	\$66,248.00	\$67,579.20	\$68,931.20
	Hrly	\$30.87	\$31.49	\$32.12	\$32.76	\$33.42	\$34.09	\$34.77	\$35.47
	37.5/wk	\$1,157.63	\$1,180.88	\$1,204.50	\$1,228.50	\$1,253.25	\$1,278.38	\$1,303.88	\$1,330.13
11	52/yr	\$60,196.50	\$61,405.50	\$62,634.00	\$63,882.00	\$65,169.00	\$66,475.50	\$67,801.50	\$69,166.50
	40/wk	\$1,234.80	\$1,259.60	\$1,284.80		\$1,336.80	\$1,363.60	\$1,390.80	\$1,418.80
	52/yr	\$64,209.60	\$65,499.20	\$66,809.60	\$68,140.80	\$69,513.60	\$70,907.20	\$72,321.60	\$73,777.60
	Hrly	\$32.25	\$32.90	\$33.56	\$34.23	\$34.91	\$35.61	\$36.32	\$37.05
	37.5/wk	\$1,209.38	\$1,233.75	\$1,258.50		\$1,309.13	\$1,335.38	\$1,362.00	\$1,389.38
12	52/yr	\$62,887.50	\$64,155.00	\$65,442.00	\$66,748.50	\$68,074.50	\$69,439.50	\$70,824.00	\$72,247.50
	40/wk	\$1,290.00	\$1,316.00	\$1,342.40	\$1,369.20	\$1,396.40	\$1,424.40	\$1,452.80	\$1,482.00
	52/yr	\$67,080.00	\$68,432.00	\$69,804.80	\$71,198.40	\$72,612.80	\$74,068.80	\$75,545.60	\$77,064.00

		Minimum							Maximum
Grade	***	Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 7	Step 8
	Hrly	\$34.83	\$35.53	\$36.24	\$36.96	\$37.70	\$38.45	\$39.22	\$40.00
	37.5/wk	\$1,306.13	\$1,332.38	\$1,359.00	\$1,386.00	\$1,413.75	\$1,441.88	\$1,470.75	\$1,500.00
13	52/yr	\$67,918.50	\$69,283.50	\$70,668.00	\$72,072.00	\$73,515.00	\$74,977.50	- \$76,479.00	\$78,000.00
	40/wk	\$1,393.20	\$1,421.20	\$1,449.60	\$1,478.40	\$1,508.00	\$1,538.00	\$1,568.80	\$1,600.00
	52/yr	\$72,446.40	\$73,902.40	\$75,379.20	\$76,876.80	\$78,416.00	\$79,976.00	· \$81,577.60	\$83,200.00
	Hrly	\$35.18	\$35.88	\$36.60	\$37 <i>.</i> 33	\$38.08	\$38.84	\$39.62	\$40.41
وغو	37.5/wk	\$1,319.25	\$1,345.50	\$1,372.50	\$1,399.88	\$1,428.00	\$1,456.50	\$1,485.75	\$1,515.38
14	52/yr	\$68,601.00	\$69,966.00	\$71,370.00	\$72,793.50	\$74,256.00	\$75,738.00	\$77,259.00	\$78,799.50
	40/wk	\$1,407.20	\$1,435.20	\$1,464.00	\$1,493.20	\$1,523.20	\$1,553.60	\$1,584.80	\$1,616.40
	52/yr	\$73,174.40	\$74,630.40	\$76,128.00	\$77,646.40	\$79,206.40	\$80,787.20	\$82,409.60	\$84,052.80
	Hrly	\$35.71	\$36.42	\$37.15	\$37.89	\$38.65	\$39.42	\$40.21	\$41.01
1	37.5/wk	\$1,339.13	\$1,365.75	\$1,393.13	\$1,420.88	\$1,449.38	\$1,478.25	\$1,507.88	\$1,537.88
15	52/yr	\$69,634.50	\$71,019.00	\$72,442.50	\$73,885.50	\$75,367.50	\$76,869.00	\$78,409.50	\$79,969.50
	40/wk	\$1,428.40	\$1,456.80	\$1,486.00	\$1,515.60	\$1,546.00	\$1,576.80	\$1,608.40	\$1,640.40
	52/yr	\$74,276.80	\$75,753.60	\$77,272.00	\$78,811.20	\$80,392.00	\$81,993.60	\$83,636.80	\$85,300.80
	Hrly	\$36.89	\$37.63	\$38.38	\$39.15	\$39.93	\$40.73	\$41.54	\$42.37
_: _	37.5/wk	\$1,383.38	\$1,411.13	\$1,439.25	\$1,468.13	\$1,497.38	\$1,527.38	\$1,557.75	\$1,588.88
16	52/yr	\$71,935.50	\$73,378 <i>.5</i> 0	\$74,841.00	\$76,342.50	\$77,863.50	\$79,423.50	\$81,003.00	\$82,621.50
	40/wk	\$1,475.60	\$1,505.20	\$1,535.20	\$1,566.00	\$1,597.20	\$1,629.20		\$1,694.80
	52/yr	\$76,731.20	\$78,270.40	\$79,830.40	\$81,432.00	\$83,054.40	\$84,718.40	\$86,403.20	\$88,129.60
	Hrly	\$38.01	\$38.77	\$39.55	\$40.34	\$41.15	\$41.97	\$42.81	\$43.67
	37.5/wk	\$1,425.38	\$1,453.88	\$1,483.13	\$1,512.75	\$1,543.13	\$1,573.88	\$1,605.38	\$1,637.63
17	52/yr	\$74,119.50	\$75,601.50	\$77,122.50	\$78,663.00	\$80,242.50	\$81,841.50	\$83,479.50	\$85,156.50
	40/wk	\$1,520.40	\$1,550.80	\$1,582.00	\$1,613.60	\$1,646.00	\$1,678.80	\$1,712.40	\$1,746.80
. P.V. (1994)	52/yr	\$79,060.80	\$80,641.60	\$82,264.00	\$83,907.20	\$85,592.00	\$87,297.60	\$89,044.80	\$90,833.60
	Hrly	\$40.47	\$41.28	\$42.11	\$42.95	\$43.81	\$44.69	\$45.58	\$46.49
	37.5/wk	\$1,517.63	\$1,548.00	\$1,579.13	\$1,610.63	\$1,642.88	\$1,675.88	\$1,709.25	\$1,743.38
18	52/yr	\$78,916.50	\$80,496.00	\$82,114.50	\$83,752.50	\$85,429.50	\$87,145.50	\$88,881.00	\$90,655.50
1	40/wk	\$1,618.80	\$1,651.20	\$1,684.40	\$1,718.00	\$1,752.40	\$1,787.60	\$1,823.20	\$1,859.60
	52/yr	\$84,177.60	\$85,862.40	\$87,588.80	\$89,336.00	\$91,124.80	\$92,955.20	\$94,806.40	\$96,699.20

		Minimum							Maximum
Grade	***	Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 7	Step 8
,	Hrly	\$43.11	\$43.97	\$44.85	\$45.75	\$46.67	\$47.60	\$48.55	\$49.52
	37.5/wk	\$1,616.63	\$1,648.88	\$1,681.88	\$1,715.63	\$1,750.13	\$1,785.00	\$1,820.63	\$1,857.00
19	52/yr	\$84,064.50	\$85,741.50	\$87,457.50	\$89,212.50	\$91,006.50	\$92,820.00	\$94,672.50	\$96,564.00
	40/wk	\$1,724.40	\$1,758.80	\$1,794.00	\$1,830.00	\$1,866.80	\$1,904.00	\$1,942.00	\$1,980.80
•	52/yr	\$89,668.80	\$91,457.60	\$93,288.00	\$95,160.00	\$97,073.60	\$99,008.00	\$100,984.00	\$103,001.60
	Hrly	\$45.47	\$46.38	\$47.31	\$48.26	\$49.23	\$50.21	\$51.21	\$52 <i>.</i> 23
	37.5/wk	\$1,705.13	\$1,739.25	\$1,774.13	\$1,809.75	\$1,846.13	\$1,882.88	\$1,920.38	\$1,958.63
20	52/yr	\$88,666.50	\$90,441.00	\$92,254.50	\$94,107.00	\$95,998.50	\$97,909.50	\$99,859.50	\$101,848.50
	40/wk	\$1,818.80	\$1,855.20	\$1,892.40	\$1,930.40	\$1,969.20	\$2,008.40	\$2,048.40	\$2,089.20
	52/yr	\$94,577.60	\$96,470.40	\$98,404.80	\$100,380.80	\$102,398.40	\$104,436.80	\$106,516.80	\$108,638.40
	Hrly	\$47.29	\$48.24	\$49.20	\$50.18	\$51.18	\$52.20	\$53.24	\$54.30
	37.5/wk	\$1,773.38	\$1,809.00	\$1,845.00	\$1,881.75	\$1,919.25	\$1,957.50	\$1,996.50	\$2,036.25
21	52/yr	\$92,215.50	\$94,068.00	\$95,940.00	\$97,851.00	\$99,801.00	\$101,790.00	\$103,818.00	\$105,885.00
	. 40/wk	\$1,891.60	\$1,929.60	\$1,968.00	\$2,007.20	\$2,047.20	\$2,088.00	\$2,129.60	\$2,172.00
	52/yr	\$98,363.20	\$100,339.20	\$102,336.00	\$104,374.40	\$106,454.40	\$108,576.00	\$110,739.20	\$112,944.00
	Hrly	\$51.54	\$52.57	\$53.62	\$54.69	\$55.78	\$56.90	\$58.04	\$59.20
	37.5/wk	\$1,932.75	\$1,971.38	\$2,010.75	\$2,050.88	\$2,091.75	\$2,133 <i>.</i> 75	\$2,176.50	\$2,220.00
22	52/yr	\$100,503.00	· \$102,511.50	\$104,559.00	\$106,645.50	\$108,771.00	\$110,955.00	\$113,178.00	\$115,440.00
,	40/wk	\$2,061.60	\$2,102.80	\$2,144.80	\$2,187.60	\$2,231.20	\$2,276.00	\$2,321.60	\$2,368.00
	52/yr	\$107,203.20	\$109,345.60	\$111,529.60	\$113,755.20	\$116,022.40	\$118,352.00	\$120,723.20	\$123,136.00

## APPENDIX A Compensation / Classification Table for Fiscal Year 2018

Wage Grid

Note # = See footnote - end of Compensation Table

	Exer	npt Positions								
i			T	n	m	īV	v	VI	VII	VIII
Note#	Grade	Steps (2% each)	Start	6 months	18 months	30 months	42 months	54 months	66 months	78 months
	21	Chief of Fire (40 Hrs)	98,363.20	100,339.20	102,336.00	104,374.40	106,454.40	108,576.00	110,739.20	112,944.00
2	21	Chief of Police (40 Hrs)	98,363.20	100,339.20	102,336.00	104,374.40	106,454.40	108,576.00	110,739.20	112,944.00
	21	Director of Finance/Accountant (40 Hrs)	98,363.20	100,339.20	102,336.00	104,374.40	106,454.40	108,576.00	110,739.20	112,944.00
	20	Director of Planning & Development (40 Hrs)	94,577.60	96,470.40	98,404.80	100,380.80	102,398.40	. 104,436.80	106,516.80	108,638.40
	20	Director of Public Works (40 Hrs)	94,577.60	96,470.40	98,404.80	100,380.80	102,398.40	104,436.80	106,516.80	108,638.40
	15	Recreation Director (40 Hrs)	74,276.80	75,753.60	77,272.00	78,811.20	80,392.00	81,993.60	83,636.80	85,300.80
1	14	Director of Assessors (37.5 Hrs)	68,601.00	69,966.00	71,370,00	72,793.50	74,256.00	75,738.00	77,259.00	78,799.50
1	14	Treasurer-Collector (37.5 Hrs)	68,601.00	69,966.00	71,370.00	72,793.50	74,256.00	75,738.00	77,259.00	78,799.50
	13	Council on Aging Director (40 Hrs)	72,446.40	73,902.40	75,379.50	76,876.80	78,416.00	79,976.00	81,577.60	83,200.00
	12	Town Clerk (Elected - Salary based on 37.5 Hrs)	62,887.50	64,155.00	65,442.00	66,748.50	68,074.50	69,439.50	70,824.00	72,247.50

1		I	п	m	rv	v	VI	VII	vm
Grade	Steps (2% each)	Start	6 months	18 months	30 months	42 months	54 months	66 months	78 months
17	Health Agent (<19 Hrs)	38.01	38.77	39.55	40.34	41.15	41.97	42.81	43.67
12	Public Health Nurse (37.5 Hrs)	32.25	32.90	33.56	34.23	34.91	35.61	36.32	37.05
12	Chief Appraiser (37.5 Hrs)	32.25	32.90	33.56	34.23	34.91	35.61	36.32	37.05
11	Assistant Town Accountant (37.5 Hrs)	30.87	31.49	32.12	32.76	33.42	34.09	34.77	35.47
11	Building/Zoning Inspectors (<19 Hrs)	30.87	31.49	32.12	32.76	33.42	34.09	34.77	35.47
10	Conservation Coordinator (20 Hrs)	28.85	29.43	30.02	30.62	31.23	31.85	32.49	33.14
10	Community Project Coordinator (<19 Hrs)	28.85	29.43	30.02	30.62	31.23	31.85	32.49	. 33.14
10	Energy Manager (<19 Hrs)	28.85	29.43	30.02	30.62	31.23	31.85	32.49	33.14
9	Assistant Treasurer/Collector (37.5 Hrs)	26.96	27.50	28.05	28.61	29.18	29.76	30.36	30.97
8	Asst. to the Town Manager (37.5 Hrs)	25.67	26.18	26.70	27.23	27.77	28.33	28.90	29.48
8	Fire Equipment Mechanic (<19 Hrs)	25,65	26.15	26.66	27.20	27.74	28.31	28.90	29.48
8	Health Inspector (<19 Hrs)	25.67	26.18	26.70	27.23	27.77	28.33	28.90	29.48
7	Facilities Maintenance Technician (40 Hrs)	22.82	23.28	23.75	24.23	24.71	25.20	25.70	26.21
7	Information/Media Specialist (<19 Hrs)	22.82	23.28	23.75	24.23	24.71	25.20	25.70	26,21
7	Social Services Specialists (<19 Hrs)	22.82	23.28	23.75	24.23	24.71	25.20	25.70	26,21
4	Clerk/Typist (<19 Hrs)	15.76	16.08	16.40	16.73	17.06	17.40	17.75	18.11
4	Custodian (<19 Hrs)	15.76	16.08	16.40	16.73	17.06	17.40	17.75	18.11
	Emergency Center Dispatcher (P/T)	17.51	18.56	19.67	20.85			alle e	
	Matron	19.00	20.14	21.35	22.63				
1,50,000	Reserve Patrolman	19.00	20.14	21.35	22.63	ta article			

#### APPENDIX A

#### Compensation / Classification Table for Fiscal Year 2018

### **Collective Bargaining Unions**

Administrativė Assistant Union – Hour	y Compensation	ı table establisi	hed by Union C	ontract. In neg	otiations.		
7/1/15 - (agreement expired 6/30/16)					I		
Steps	I	11	III	IV	v	VI	VII
	Start	6 mos.	18 mos.	30 mos.	42 mos.	54 mos.	66 mos.
Administrative Assts Grade I	18.57	19.31	20.08	20.88	21.72	22.59	23.49
Administrative Assts Grade II	19.88	20.68	21.51	22.37	23.26	24.19	25.16

W Union - Hourly Compensation table establish   7/I/16 (existing agreement expires 6/30/17)									I	
Steps	I	II	m	IV	v	VI	VII	VIII	IX	X
Upon completion of service timeframe	0	9 mos.	18 mos.	36 mos.	48 mos.	60 mos.	72 mos.	84 mos.	120 mos.	240 n
Foreman	23.26	23.89	24.54	25.20	25.88	26.58	27.30	27.79	27.96	
Mechanic	23.26	23.89	24.54	25.20	25.88	26.58	27.30	27.79	27.96	
Plant Operator-Primary	23.26	23.89	24.54	25.20	25.88	26.58	27.30	27,79	27.96	
Foreman 2	21.24	21.81	22.40	23.00	23.62	24.26	24.92	25,37	25,52	
Plant Operator-Secondary	20.86	21.42	22.00	22.59	23.20	23.83	24.47	24.91	25.06	
Heavy Equipment Operator	20.18	20.72	21.28	21.85	22.44	23.05	23.67	24.10	24.24	
Truck Driver Labor	18.78	19.29	19.81	20.34	20.89	21.45	22.03	22,43	22.56	

	7/1/16 (existing agreement expires 6/30/19)								
	Steps	I	п	m	IV	v	VI	VII	VIII
Grade		0	12 mos.	24 mos.	36 mos.	48 mos.	60 mos.	72 mos.	84 mos.
8	Firefighter/EMT	25.65	26.15	26.66	27.20	27.74	28.31	28.90	29.48
11	FF/Licutenant-Inspector	30.84	31.44	32.05	32.70	33.35	34.04	34,74	35.44
13	FF/Captain-Inspector	34.81	35.48	36.17	36.90	37.64	38,42	39.20	39.99
	EMT Certification Stipend (Bi-weekly)	115.00							
	On-Call Stipend (per night)	25.00						<del></del>	

APPENDIX A

Compensation / Classification Table for Fiscal Year 2018

	7/1/16 (existing agreement expires 6/30/19)							
Γ	PATROLMAN							
$\vdash$	Steps	I	п	III	IV	v	VI	VII
	Upon completion of years of service	0	1 yrs.	5 yrs.	10 yrs.	15 yrs.	20 yrs.	25 yrs.
	Employees Hired Prior to 7/1/2010		19	zukan Astonia			ABS	1.4
	W/O College Degree	25.66	26.61	27.28	27.93	28.60	29,26	29.6
Т	BA/BS	30.79	31.93	32.73	33.52	34.32	35.11	35.6
	MA/MS	32.08	33.26	34.09	34.91	35.75	36.57	37.0
	Angelina and Angel		- 4		grae spáilte	effect.	2.592	. 11
	Employees Hired After 7/1/2010	an day'ng a	, e		ijan il		2.1.1	
	W/O College Degree	25.66	26.61	27.28	27.93	28.60°	29.26	29.6
	BA/BS	28.23	29.27	30.01	30.72	31.46	32.19	32.64
$\vdash$	MA/MS	28.87	29.94	30.69	31.42	32.18	32.92	33.3
	NAVARAT LANGUE SERVICE LANGUE LA LAN		14)	egatingery, etyliga	grue estessu.	Le sér en en		
Г	SERGEANT			e Sacran	garaga galas		A. Landa	
	Steps Steps	I may a	n	m	IV	<b>V</b>	VI	vn
	Upon completion of years of service	0	1 yrs.	5 yrs.	10 yrs.	15 yrs.	20 yrs.	25 yrs.
	Employees Hired Prior to 7/1/2010	11,1				_		
	BA/BS	35.41	36.72	37.64	38.55	39.47	40.38	40.9
	MA/MS	36.89	38.25	39.20	40.15	41.11	42.06	42.6
	The second of th	i wysa i	1				100	
	Employees Hired After 7/1/2010	4.88					والمراز والمرازع والمرازع والمرازع	
	BA/BS	32.46	33.66	34.51	35.33	36.18	37.02	37.5
	MA/MS	33.20	34.43	35.29	36.13	37.01	37.86	38.3
	and the second of the second o		, £	San San				
	LIEUTENANT		1		41		: .	
	Steps	I	п	m	IV	v	VI	VII
Г	Upon completion of years of service	0	i yrs.	5 yrs.	10 yrs.	15 yrs.	20 yrs.	25 yrs.
	Employees Hired Prior to 7/1/2010							
	BA/BS	38.49	39.91	40.91	41.90	42.90	43.89	44.5
	MA/MS	40.10	41.58	42.61	43.64	44.69	45.71	46.3:
		. ئېلىكىلىن	uu dhaan			41.444.97	الى رايىسى ئېڭىرىسى يى يى	
Г	Employees Hired After 7/1/2010				Dan Langu	20,000	, andhay	
	BA/BS	35.29	36.59	37.51	38.40	39.33	40.24	40.8
	MA/MS	36.09	37.43	38.36	39.28	40.23	41.15	41.73

## APPENDIX A Compensation / Classification Table for Fiscal Year 2018

Police & Fire Signal Operator 1	Inion - Ho	urly Compensat	ion table establ	ished by Union	Contract. In n	egotialions		
7/1/14(existing agreement expires 6/30/17)	Six percent (6%) step increments Four percent (4%) step increments							
Steps		II	m	rv	v	vi	VII	VIII
Upon completion of Service Timeframe	0	6 mos.	18 mos.	36 mos.	48 mos.	60 mos.	72 mos.	120 mos.
Dispatcher (annual base)	37,735.11	39,818.16	42,198.48	44,724.96	46,520.64	48,378.96	49,590.00	50,592,24
Dispatcher (weekly rates)	722.89	762.80	808.40	856.80	891.20	926.80	950.00	969.20
Dispatcher (hourly rates)	18.07	19.07	20.21	21.42	22.28	23.17	23.75	24.23

### Other Municipal Positions

Elected/Appointed Positions (MGL 41 s.108 & 108A)	Annual Salary
Town Manager	142,881.87
Chief of Police	133,788.84
Selectmen/Chairman	3,290
Board of Assessors/Chairman	2,936
Selectmen/Members	2,909
Board of Assessors/Members	2,193
Board of Appeals/Chairman	1,681
Board of Health/Chairman	873
Board of Health/Members	495

	Professional Stipends	Annual Rate
L	Animal Control Officer/Inspector	12,000
	Animal Pick-Up (Deceased)	2,400
	Wildlife Officer	2,400
	Call Fire Deputy Chief	1,500
	EMT Certification (Police Officers)	1,500
	Harbormaster ·	1,200
	Professional Certifications	1,000
	Call Fire Captain	750
	Call Fire Training Officer	500
	Accreditation Stipend (Police)	450
	On-Call Stipend (per night)	25

Call Firefighters Rank	Hourly Wage	Certified 5%
Deputy Chief	28.11	29.52
Captain	26.04	27.34
Lieutenant	23.94	25.14
Inspector, Electrical/Building	23.94	n/a
Firefighter w/ CPR 1st. Responder	20.81	21.85
Probationary Firefighter	17.70	n/a

Part-time/Contractual	Contract Rate
MIS Systems Analyst (annually)	34,000.00
Accounting Assistant (hourly rate t/b/d)	27.00

Occasional Help	Range of Compensation								
Registrar of Voters (annually)	400.00								
Recreation Instructor (hourly/per class)	11.00	100.00							
Seasonal Employee	11.00	20.00							
Senior Work-Off Program	11.00								
	Jul/Dec 2017	Jan/Jun 2018							
Poll Worker	11.00	12.00							
Warden (Elections/Registration Dept)	12.00	. 13.00							

5

#### APPENDIX A

#### Compensation / Classification Table for Fiscal Year 2018

#### Legend Notes

- Position also receives either a "Professional Stipend" or additional compensation for certification. See M.G.L. Ch. 41, Sec. 19K & 108P.
- 2 Differs from Wage Grid table; see "Other Municipal Positions" section for additional information.
- 3 Shift differential is 6% for Evening and 8% for Midnight shift.
- 4 Shift differential is 5% for Evening and 7% for Midnight shift.
- 5 Position is shared with the Town of Manchester-by-the-Sea; 50% cost sharing.
- 6 Position funded through the Community Preservation Act Fund and Affordable Housing Trust.
- 7 Position is shared with the Town of Wenham and HWRSD; cost sharing in accordance with contract/approved hours.

General Fund Departmental Expenditures/Appropriations	FY2014 Actuals		FY2015 Actuals		FY2016 Actuals	FY2017 Budget		FY2018 Request	Varia		Variance %
GENERAL GOVERNMENT											
122 Selectmen											
Personnel Expenses	19	854	25,952		28,896	37,522		39,655		2,133	5.7%
Operating Expenses	5	750	5,063		6,438	10,850		10,850		-	0.0%
Total Selectmen	\$ 25	604 5	\$ 31,014	\$	35,333	\$ 48,372	\$	50,505	\$	2,133	4.4%
123 Town Manager											
Personnel Expenses		399	187,277		179,882	194,772		196,709		1,937	1.0%
Operating Expenses		012	109,441		76,005	 88,574		103,230		14,656	16.5%
Total Town Manager	\$ 259	412	\$ 296,718	\$	255,887	\$ 283,346	\$	299,939	\$	16,593	5.9%
132 Fin Com/Reserve						2.50		250			0.007
Expenses		21	226		176	250		250		-	0.0%
Reserve Fund	8	21 5	\$ 226	_	176	 100,000		100,000	•	-	0.0%
Total Fin Com	3	21 3	\$ 226	\$	176	\$ 100,250	S	100,250		-	0.0%
135 Finance Dept											
Personnel Expenses	140	915	152,358		167,090	187,323		193,540		6,217	3.3%
Operating Expenses		.780	126,988		247,146	304,469		209,664		(94,805)	
Total Finance Dept			\$ 279,346	\$	414,237	\$ 491,792	Š	403,204	S	(88,588)	
Total Finance Dept	5 501	,075	275,540	Ψ	414,237	101,102	•	105,201	•	(00,500)	10.070
141 Assessor											
Personnel Expenses	140	584	147,072		149,374	156,586		157,139		553	0.4%
Operating Expenses		250	12,008		17,787	20,650		22,566		1,916	9.3%
Total Assessor			\$ 159,081	\$	167,161	\$ 177,236	\$	179,705	\$	2,469	1.4%
145 Treasurer/Collector											
Personnel Expenses	162	582	168,694		176,559	182,199		185,777		3,578	2.0%
Operating Expenses		,223	30,240		37,710	48,520		46,450		(2,070)	-4.3%
Total Treasurer/Collector	\$ 189	,805	\$ 198,934	\$	214,270	\$ 230,719	\$	232,227	\$	1,508	0.7%

General Fund Departmental Expenditures/Appropriations		FY2014 Actuals		FY2015 Actuals		FY2016 Actuals	FY2017 Budget		FY2018 Request	Varia	nce S	Variance %
151 Town Counsel							 					7 444 144 144
Retainer		21,000		27,000		33,000	30,000		37,000		7,000	23.3%
Expenses		77,396		120,182		71,439	98,560		90,000		(8,560)	
Total Town Counsel	\$	98,396	\$	147,182	\$	104,439	\$ 128,560	\$	127,000	\$	(1,560)	
161 Town Clerk												
Personnel Expenses		96,104		81,051		89,417	98,304		107,859		9,555	9.7%
Operating Expenses		15,302		25,502		19,509	21,493		20,920		(573)	
Total Town Clerk	\$	111,405	\$	106,553	\$	108,926	\$ 119,797	\$	128,779	\$	8,983	7.5%
162 Elections & Registration												
Personnel Expenses		8,112		10,449		10,247	18,671		8.896		(9,775)	-52.4%
Operating Expenses		12,929		12,198		15,441	29,050		20,900		(8,150)	
Total Elections & Registration	\$	21,040	\$	22,647	\$	25,687	\$ 47,721	\$	29,796	\$	(17,925)	
171 Conservation Commission												
Personnel Expenses		27,054		27,805		28,254	29,524		30.607		1,083	3.7%
Operating Expenses		834		845		1,086	2,205		1,925		(280)	-12.7%
Total Conservation Commission	\$	27,888	\$	28,650	\$	29,340	\$ 31,729	\$	32,532	\$	803	2.5%
172 Planning												
Personnel Expenses		29,317		70,011		103,870	107.645		111,935		4,290	4.0%
Operating Expenses		36		3,412		38,294	18,000		4,850		(13,150)	
Total Planning	\$	29,353	\$	73,423	\$	142,164	\$ 125,645	\$	116,785		(8,860)	
174 Chebacco Woods												
Operating Expenses	\$	1,591	\$	1,705	\$	785	\$ 2,500	\$	2,500	\$	-	0.0%
192 Facilities										,		
Personnel Expenses		38,799		26,460		59,653	92,081		90,700		(1,381)	-1.5%
Operating Expenses		293,296		238,486		193,908	248,261		198,831		(1,301) (49,430)	
Total Facilities	\$	332,095	\$	264,946	\$	253,561	\$ 340,342	\$	289,531		(50,811)	
Subtotal General Government	-\$	1,550,138	<u>\$</u>	1,610,424	<u>-</u>	1,751,965	 2,128,010	<u></u>	1,992,754	\$ (	135,256)	-6.4%

General Fund Departmental Expenditures/Appropriations	FY201 Actual	ď.	FY2015 Actuals	FY201 Actual	-	FY2017 Budget		FY2018 Request Va	riance S	Variance %
PUBLIC SAFETY										
210 Police Department										
Personnel Expenses	1,25	3,733	1,309,823	1.34	1,799	1,416,279		1,440,152	23,873	1.7%
Operating Expenses	8	,812	111,812	10:	2,145	103,290		118,886	15,596	15.1%
Total Police Department	\$ 1,34	3,545 \$	1,421,636	\$ 1,44	5,944	\$ 1,519,569	\$	1,559,038 \$	39,469	2.6%
233 Emergency Report Center										
Personnel Expenses	239	0,067	245,503	23	7,839	267,910		270,511	2,601	1.0%
Operating Expenses	25	,593	22,109	4	1,272	45,075		38,779	(6,296	) -14.0%
Total Emergency Report Center	\$ 26	3,660 \$	267,612	\$ 27	9,111	\$ 312,985	S	309,290 \$	(3,695	) -1.2%
220 Fire Department										
Personnel Expenses	514	5,078	534,346	48	5,632	617,411		652,016	34,605	5,6%
Operating Expenses		9,624	98,785		2.242	86,753		87,524	771	
Total Fire Department		5,702 \$				\$ 704,164	\$	739,540 \$	35,376	
241 Inspectional Services										
Personnel Expenses	10:	3,679	111,545	11	8,370	96,134		102,006	5,872	6.1%
Operating Expenses		2,049	3,546		5,378	10,224		7.850	(2,374	
Total Inspectional Services	\$ 10.	5,728 \$	115,091			\$ 106,358	\$	109,856 \$	3,498	
201										
291 Emergency Management	<b>.</b>		(00			e 1000	\$	1,100 \$	(200	15 40/
Operating Expenses	\$	\$	699	\$		\$ 1,300	7	1,100 \$	(200	) -15.4%
292 Animal Control										
Personnel Expenses		7,200	5,467	2	6,031	17,600		17,800	200	1.1%
Operating Expenses		-	75		1,415	2,230		1,240	(990	) -44.4%
Total Animal Control	\$	7,200 \$	5,542	\$ 2	7,446	\$ 19,830	\$	19,040 \$	(790	-4.0%
919 Street Lights										
Operating Expenses	\$ 5	3,888 \$	57,770	\$ 3	3,677	\$ 40,000	\$	20,000 \$	(20,000	-50.0%
7								149472445111		<u> </u>
Subtotal Public Safety	\$ 2,38	9,723 \$	2,501,480	\$ 2,46	8,801	\$ 2,704,206	\$	2,757,864 \$	53,658	2.0%

General Fund Departmental Expenditures/Appropriations		FY2014 Actuals		FY2015 Actuals		FY2016 Actuals		FY2017 Budget		FY2018 Request	,	Variance \$	Variance %
DEPARTMENT OF PUBLIC WORKS													
421 Public Works Personnel Expenses Operating Expenses Total Public Works	-\$	175,319 80,620 255,939	-\$	177,696 82,179 259,875	\$	146,145 72,871 219,016	\$	153,128 72,555 225,683	\$	146,341 93,130 239,471	\$	(6,786) 20,575 13,788	-4.4% 28.4% 6.1%
422 Highway Personnel Expenses Operating Expenses Total Highway	\$	211,723 135,525 347,248	-\$	248,555 132,151 380,705	\$	266,933 209,014 475,947	-\$	311,863 265,097 576,960	\$	312,346 196,400 508,746	\$	483 (68,697) (68,214)	
423 Snow & Ice Personnel Expenses Operating Expenses Total Snow & Ice	-\$	89,701 210,995 300,696	\$	112,789 367,926 480,715	\$	58,386 120,782 179,168	<u> </u>	84,700 177,450 262,150	-\$	83,200 175,200 258,400	\$	(1,500) (2,250) (3,750)	-1.3%
429 Cemetery Personnel Expenses Operating Expenses Total Cemetery	\$	80,078 8,418 88,496	\$	75,860 6,845 82,705	\$	73,810 9,291 83,101	<u>-</u> \$	72,409 9,800 82,209	<u>s</u>	72,722 9,700 82,422	\$	313 (100) 213	0.4% -1.0% 0.3%
433 Waste, Recycling & Landfill Personnel Expenses Operating Expenses Enterprise Subsidy Total Waste, Recycling & Landfill	-\$	8,040 334,270 342,310	-\$	10,042 304,080 314,122	<u> </u>	323,138 323,138	-\$	20,000 509,302 529,302	\$	5,170 591,272 - 596,442	\$	5,170 571,272 (509,302) 67,140	0.0% 2856.4% -100.0%
650 Parks & Fields Personnel Expenses Operating Expenses Total Parks & Fields	\$	37,093 43,914 81,007	\$	41,519 67,970 109,489	<u> </u>	32,507 9,045 41,551	-\$	78,631 35,516 114,147	\$	61,686 8,350 70,036	\$	(16,946) (27,166) (44,111)	-76.5%
651 HWRSD Fields & Grounds Personnel Expenses		_	_\$	1,772	_\$	14,894	_\$_	-	_\$_	6,689	\$	6,689	0.0%
Subtotal Public Works	\$	1,415,695	S	1,629,383	S	1,336,815	\$	1,790,451	\$	1,762,205	\$	(28,246)	-1.6%

General Fund Departmental Expenditures/Appropriations	FY2014 Actuals	FY2015 Actuals	FY2016 Actuals	FY2017 Budget	FY20 Reque	18	ariance S	Variance %	
HEALTH & HUMAN SERVICES									
511 Public Health Dept									
Personnel Expenses	97,994	110,321	110,370	109,994	11	9,302	9,308	8.5%	
Operating Expenses	1,270	2,156	2,196	3,900		3,900		0.0%	
Total Public Health Dept	\$ 99,263	\$ 112,477	\$ 112,566	\$ 113,894	\$ 12	3,202 \$	9,308	8.2%	
541 Council on Aging									
Personnel Expenses	54,101	58,178	61,858	73,108	7	8,676	5,567	7.6%	
Operating Expenses	21,673	27,036	26,045	27,291		9,063	1,772	6.5%	
Total Council on Aging	\$ 75,775	\$ 85,214	\$ 87,903	\$ 100,400	\$ 10	7,739 \$	7,339	7.3%	
543 Veterans Benefits									
Operating Expenses	20,335	12,300	18.092	20,400	3	5.000	14,600	71.6%	
Administration Fee	28,187	27,519	27,490	28,663		3,267	4,604	16.1%	
Total Veterans Benefits	\$ 48,522	\$ 39,819	\$ 45,582	\$ 49,063		8,267 \$	19,204	39.1%	
Subtotal Health & Human Services	\$ 223,560	\$ 237,510	\$ 246,051	\$ 263,357	\$ 29	9,208 \$	35,852	13.6%	
CULTURE & RECREATION - JOINT DEPAR	TMENTS						** ** .	es e es passe es	
610 Library									
Operating Expenses	593,080	617,367	715,197	697,272	72	2.436	25,164	3.6%	
Government Fee	16,657	19,293	21,072	22,538		2,411	(127)	-0.6%	
State contribution	9,546	11,877	12,300	-		2,443	12,443	0.0%	
Total Library	\$ 619,282	\$ 648,537	\$ 748,569	\$ 719,810		7,290 \$	37,480	5.2%	
620 Elder Van Program									
Operating Expenses	\$ 751	\$ -	<u> </u>	<u>s - </u>	\$	- \$	_ :-	0.0%	
630 Recreation									
Personnel Expenses	70,461	82,937	80,894	90,005	9	8,008	8,003	8.9%	
Operating Expenses	20,767	26,314	18,897	25,560		9,920	(5,640)	-22.1%	
	\$ 91,227	\$ 109,251	\$ 99,791	\$ 115,565	\$ 11	7,928 \$	2,363	2.0%	
Total Recreation	3 91,227	5 109,231	\$ 77,771	\$ 115,505	J 11	7,920 \$	2,303	2.070	

General Fund Departmental Expenditures/Appropriations		FY2014 Actuals		FY2015 Actuals		FY2016 Actuals		FY2017 Budget		FY2018 Request	v	ariance \$	Variance %
UNCLASSIFIED									·				
148 Salary Reserve		_		-		-		83,988		45,000		(38,988)	-46,4%
149 Capital Spending		222,529		435,113		190,826		234,437		551,757		317,320	135.4%
692 Public Celebrations		2,195		2,983		2,867		610		2,300		1,690	277.0%
722 Debt Service		874,927		862,560		1,046,775		1,010,641		982,638		(28,003)	-2.8%
820 State Assessments		245,567		228,079		230,532		237,134		237,134			0.0%
911 Retirement		671,950		704,356		721,863		821,236		789,304		(31,932)	-3.9%
913 Unemployment	,	•		5,710				16,432		10,000		(6,432)	-39.1%
914 Health & Life Insurance		706,691		729,545		800,986		897,737		876,159		(21,578)	-2.4%
916 Other Insurance		175,466		177,673		184,933		190,000		212,793		22,793	12.0%
917 Medicare Tax		48,916		52,081		50,762		56,485		79,077		22,592	40.0%
992 Transfer to Special Revenue		120		44,584		· <u>-</u>		· -		· -		-	0.0%
994 Transfer to Capital Project		-		100,000		-		-		_		-	0.0%
996 Transfer to OPEB		25,000		25,000		25,000		75,000		100,000		25,000	33,3%
997 Transfer to Agency		65,000		65,000		65,000		65,000		65,000		-	0.0%
Subtotal Unclassified	\$	3,038,362	\$	3,432,683	\$	3,319,545	\$	3,688,700	\$	3,951,163	\$	262,462	7.1%
TOWN EXPENDITURES	<u>s</u>	9,328,738	\$	10,169,268	\$	9,971,537	\$	11,410,098	\$	11,638,412	\$	228,313	2.0%
TOWN EXPENDITURES (EXCLUDING CAPITAL)	\$	9,106,210	\$	9,734,155	\$	9,780,711	\$	11,175,661	\$	11,086,655	s	(89,007)	-0.8%
SCHOOLS													
300 Schools													
Regional Assessment		14,705,190		16,302,008		16,417,016		16,837,972		16,776,063		(61,909)	-0.4%
Ag Assessment		89,064		163,748		197,798		236,766		205,594		(31,172)	-13.2%
Debt Service		481,829		584,907		604,453		686,020		650,901		(35,119)	-5.1%
Total Schools	\$	15,276,083	\$	17,050,663	\$	17,219,267	\$	17,760,758	\$	17,632,558	\$	(128,200)	-0.7%
				. ,		11		,,				(120,200)	070
TOTAL GENERAL FUND	S	24,604,821	S	27,219,931	S	27,190,804	Ş	29,170,856	S	29,270,970	S	100,113	0.3%

NOTE: The Capital and Debt tables below are presented as supplemental information.

ATM April 2017



### **Appendix C**

### Hamilton Wenham Regional School District FY18 Budget Level Service Net Assessment Budget

	FY15 BUD	FY15 ACT	FY16 BUD	FY16 ACT	FY17 BUD	FY18 BUD	Differ	
	FILIS BUD	PILS ACI	FILO BOD					21 /CE
General Operating Expense (Before Offsets)	\$ 28,420,061	\$ 28,481,864	\$ 29,343,112	\$ 29,062,981	\$ 30,166,532	\$ 31,403,624	\$ 1,237,092	4.10%
Expense Offsets	\$ 987,200	\$ 1,061,192	\$ 1,013,510	\$ 1,038,712	\$ 1,016,500	\$ 1,203,808	\$ 187,308	18.43%
General Operating Expenses (After Offsets)	\$ 27,432,861	\$ 27,420,672	\$ 28,329,602	\$ 28,024,269	\$ 29,150,032	\$30,199,816	\$ 1,049,784	3.60%
Debt Service Expense	\$ 1,970,392	\$ 1,970,392	\$ 1,993,488	\$ 1,991,941	\$ 2,129,250	\$ 2,092,860	\$ (36,390)	-1.71%
TOTAL EXPENDITURES	S 29.403.253	\$29391.064	\$30,323,089	\$30.016.210	\$31.279.282	\$32,292,676	\$ 1,013,394	3.24%

				Tota		inoline Sobie				100					
Mark angles and	FY:	15 BUD		FY15 ACT		FY16 BUD	Ç.	FY16 ACT		FY17 BUD	33	FY18 BUD		Differ	ence
Revenues						Na Erros		333		,-					9
Chapter 70-Base Aid	\$ 3	,413,341	\$	3,413,341	\$	3,413,341	\$	3,457,966	\$	3,457,966	\$	3,554,656	\$	96,690	2.8%
MSBA Debt Service Reimbursement	\$ 1	,132,065	\$	1,132,065	\$	1,132,065	\$	1,132,065	\$	1,132,065	\$	1,132,065	\$	-	0.0%
State Transportation Reimbursement	\$	290,000	\$	290,000	\$	290,000	\$	290,000	\$	331,304	\$	340,686	\$	9,382	2.8%
Medicaid Reimbursement	\$	85,000	\$	82,767	\$	85,000	\$	172,481	\$	85,000	\$	85,000	\$	-	0.0%
Interest Income	\$	4,000	\$	2,880	\$	4,000	\$	3,160	\$	4,000	\$	4,000	\$	-	0.0%
Prior Year Unexpended Encumbrances	\$	-	\$	13,217	\$	<b>-</b> 13	\$	39,336	\$	-	\$	:	\$		#DIV/0!
Other Non-recurring Income (Including Transp)	\$	-	\$	7,502	\$		\$	85,079	\$	_	\$	991 y <b>-</b>	\$	_	#DIV/0!
Total Revenues	\$ 4	,924,406	\$	4,941,772	\$	4,924,406	\$	5,180,086	\$	5,010,335	\$	5,116,407	\$	106,072	2.1%
Transfers In From Other Funds														;	
Excess and Deficiency	\$	-	\$		\$	395,781	\$	395,781	\$	555	\$	568,821	\$	568,266	102329.9%
Total Transfers	\$	-	\$	-	\$	395,781	\$	395,781	\$	555	\$	568,821	\$	568,266	102329.9%
asminger in								Tarah		53 53	10	Maria.	<u> </u>		
Total Funding Sources	\$ 4	,924,406	\$	4,941,772	Š	5,320,187	ŝ	5,575,867	\$	5,010,890	\$	5,685,228	\$	674,338	13.5%
Total Expenditures	\$ 29	,403,253	\$:	29,391,064	\$	30,323,089	\$	30,016,210	\$.	31,279,282	\$	32,292,676	\$	1,013,394	3.2%
Less Total Funding Sources	\$ 4	,924,406	\$	4,941,772	\$	5,320,187	\$	5,575,867	\$	5,010,890	\$	5,685,228	\$	674,338	13.5%
NET ASSESSMENT including Debt Service	\$ 24	,478,847			ડે	25,002,902		with a starte in the least on the land		26,268,391	Š	26,607,448	\$	339,057	1.3%

			Total	novin Assessine	misa da				
		FY15 BUD	FY15 ACT	FY16 BUD	FY16 ACT	FY17 BUD	FY18 BUD	Differ	ence
Hamilton	AAZ HERTÎ Î A	\$ 16,867,884	\$ 16,867,884	\$ 16,991,972	\$ 16,990,933	\$ 17,494,749	\$ 17,401,271	\$ (93,478)	-0.5%
Wenham		\$ 7,610,963	\$ 7,610,963	\$ 8,010,930	\$ 8,010,402	\$ 8,773,643	\$ 9,206,177	\$ 432,534	4.9%
NET ASSESSMENT include	ling Debt Service	\$ 24,478,847	\$ 24,478,847	\$ 25,002,902	\$ 25,001,335	\$ 26,268,391	\$ 26,607,448.	\$ 339,057	1.3%



### Appendix C Hamilton Wenham Regional School District FY18 Budget

# 3 Year Summary of Assessments to the Towns

	FY16 BUD (1)	FY17 BUD (2)	FY18 BUD (3)
Operations *	•		
Hamilton	\$16,417,016	\$16,837,974	\$16,776,063
Wenham	<u>\$7,724,443</u>	<u>\$8,433,233</u>	\$8,870,590
SubTotal	\$24,141,459	\$25,271,207	\$25,646,653
Debt	:		
Hamilton	\$574,956	\$656,775	\$625,208
Wenham	<u>\$286,487</u>	<u>\$340,410</u>	<u>\$335,587</u>
SubTotal	\$861,443	\$997,185	\$960,795
Total			
Hamilton	\$16,991,972	\$17,494,749	\$17,401,271
Wenham	\$8,010,930	<u>\$8,773,643</u>	\$9,206,177
Total	\$25,002,902	\$26,268,392	\$26,607,448
* Includes Debt Offsets			
Hamilton	\$10,467	\$7,350	Ć2 1E2
	•	•	\$3,152
Wenham	(\$10,467)	(\$7,350)	(\$3,152)

<sup>(1)</sup> FY16 Assessment reduced by \$395,781 (return of Certified E&D) per School Committee Policy D4021.

<sup>(2)</sup> FY17 Assessment reduced by \$555 (return of Certified E&D) per School Committee Policy D4021.

<sup>(3)</sup> FY18 Assessment reduced by \$568,821 (return of Certified E&D) per School Committee Policy D4021.

#### APPENDIX D

WATER ENTERPRISE	FY2014 Actuals	FY2015 Actuals	FY2016 Actuals	FY2017 Budget	FY2018 Request	Variance \$	Variance %
WAIDREALIDACION	Actuals	Actuals	Actuals		request	THE MARKET D	Variance 70
REVENUES							
PENALTY & INTEREST WATER	2,854	3,101	4,884	3,033	3,500	467	15.4%
INCOME (usage & service charges)	981,476	1,097,448	1,649,396	1,734,621	1,800,571	65,950	3.8%
WATER LIEN REVENUE	26,917	28,309	42,579	33,000	35,000	2,000	6.1%
EARNINGS ON INVESTMENTS	1,347	2,366	2,675	•	1,000	1,000	0.0%
BOND/BAN PREMIUM	-	168,236	-	-	-	-	0.0%
MISCELLANEOUS INCOME	19,195	9,113	21,057	12,000	10,000	(2,000)	-16.7%
TOTAL REVENUE	\$ 1,031,788	\$ 1,308,573	\$ 1,720,591	\$ 1,782,654	\$ 1,850,071	\$ 67,417	3.8%
EXPENDITURES		-					
Personnel							
TEMPORARY WAGES	1,500	_		_	_	_	0.0%
SEASONAL WAGES	1,500	80	_	1,760	1,760	_	0.0%
PERMANENT WAGES	179,253	200,804	204,132	229,103	229,018	(85)	0.0%
PERSONNEL/CONTRACT RESERVE	177,222	200,004	204,132	6,000	6,000	(03)	0.0%
OVERTIME WAGES	43,201	40,056	44,945	70,213	70,213	_	0.0%
LONGEVITY/STIPEND/DIFFRENTIAL	2,700	900	900	900	900	_	0.0%
MEDICARE	3,320	3,533	3,740	4,084	4,400	316	7.7%
WORKER COMPENSATION	-	-,	3,242	-	.,	-	0.0%
MEAL/UNIFORM/CLEAN ALLOWANCE	2,329	2,258	2,194	2,220	2,400	180	8.1%
Total Personnel	. \$ 232,303	\$ 247,631	\$ 259,153	\$ 314,280	\$ 314,691	\$ 411	0.1%
Expenses							
UTILITIES/FUEL CHARGES	81,982	96,848	80,747	102,500	102,500	-	0.0%
REPAIR & MTC VEHICLES	-	264	~	2,000	1,000	(1,000)	-50.0%
REPAIR & MTC PLANT	86,681	51,789	52,751	80,988	99,100	18,112	22.4%
REPAIR & MTC DISTRIBUTION SYST	19,305	30,818	19,060	28,500	20,000	(8,500)	-29.8%
RENTAL/LEASE UNIFORMS	1,199	1,431	1,410	1,128	1,400	272	24.1%
PROFESSIONAL EMPLOY TRAINING	490	1,650	-	2,000	2,000	-	0.0%
LITIGATION SERVICES	2,625	1,621	4,464	15,000	5,000	(10,000)	-66.7%
BILL COLLECT & DATA SERVICES	. 8,444	8,793	6,661	9,000	9,000	-	0.0%
CONSULTATIVE SERVICES	1,872	1,455	4,205	20,874	20,000	(874)	-4.2%
INSPECTIONAL SERVICES	15,660	13,132	13,368	26,500	17,500	(9,000)	34.0%
MIS & SOFTWARE SERVICES	-	÷	-	15,900	1,300	(14,600)	-91.8%
VOICE DATA & VIDEO SERVICES	10,126	9,757	9,922	11,000	11,000	-	0.0%
ADVERTISING & PRINTING SERVICE	1,822	6,5 <i>5</i> 4	700	2,030	2,500	470	23.2%
POSTAGE AND SHIPPING	641	601	1,950	1,530	1,500	(30)	-2.0%
PUBLIC SAFTEY DETAIL SERV	3,248	2,229	6,003	4,635	4,500	(135)	-2.9%
HVAC/ELECT/PLUMB SUPPLIES	9,014	1,702	956	2,030	2,500	470	23.2%
CUSTODIAL SUPPLIES	372	342	243	500	500	-	0.0%

#### APPENDIX D

		FY2014		FY2015		FY2016		FY2017		FY2018			
WATER ENTERPRISE		Actuals		Actuals		Actuals		Budget		Request	V	ariance \$	Variance %
VEHICLE & EQUIP SUPPLIES		3,490		1,381		1,767		2,800		2,500		(300)	-10.7%
VEHICLE & EQUIP FUEL		7,962		7,652		4,569		9,900		9,000		(900)	-9.1%
SMALL EQUIP SUPPLIES		2,703		590		2,163		2,000		2,000		` _	0.0%
FOOD SUPPLIES		628		591		387		700		700		-	0.0%
MEDICAL & EQUIP SUPPLIES		230		-		-		400		400		^ _	0.0%
WATER TREATMENT SUPPLIES		47,505		60,439		51,066		62,500		62,500		-	0.0%
UNIFORMS AND GEAR		_		477		183		300		300		_	0.0%
GOVERNMENTAL FEES		2,529		2,590		2,662		3,000		3,000		_	0.0%
IN STATE TRAVEL		-		• •		_		400		. 400		_	0.0%
WATER EMERGENCY FUND		-		_		-		15,000		15,000		_	0.0%
DUES MEMBERSHIP ETC		454		829		908		850		850		_	0.0%
OFU - TRANSFER TO GENERAL FUND		334,307		328,982		334,307		414,489		386,157		(28,332)	-6.8%
Total Expenses	\$	643,289	\$	632,516	\$	600,454	\$	838,454	\$	784,107	\$	(54,347)	-6.5%
Debt					<u> </u>		_	330,.01		701,207		(34,347)	-0.3 /6
DEBT SERVICE INTEREST (O)		5,025		4,125		148,682		145,048		212,273		67,225	46,3%
DEBT SVC PRINCIPAL (O)		45,000		45,000		305,000		300,000		390,000		90,000	40.3% 30.0%
BORROWING DISCLOSURE		1,195		-		505,000		500,000		330,000		30,000	0.0%
Total Debt	S	51,220	\$	49,125	-\$	453,682	<u> </u>	445,048	-\$	602,273	\$	157,225	
Capital				.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		100,002		***************************************		002,273	- 5	137,443	35.3%
CAPITAL PLANT 580030		_		10,195		12,886		10,000		160,000		150,000	1.500.007
CAPITAL DISTRIBUTION SYSTEM 580031		5,579		24,894		4,796	•	60,000		. 100,000		150,000	1500.0%
CAPITAL WATER METERS 580032		12,575		9,509		34,919		15,000		15,000		(60,000)	-100.0%
ART 2011 10/2 - 2 DISTRIBUTION		12,070		7,507		J-1,919 -		4,450		13,000		(4.450)	0.0%
NEW SOFTWARE 580042		_		_		_		14,850		-		(4,450)	-100.0%
REPLACEMENT EQUIPMENT -VEHICLE		_		77,500		31,667		14,650		-		(14,850)	-100.0%
INTEREST ON TEMPORARY LOANS		_		35,618		51,007		30,000		-		(20,000)	0.0%
Total Capital	\$	18,155	\$	157,716	<u> </u>	84,268	<u> </u>	134,300	<u> </u>	175,000	\$	(30,000)	-100.0%
20.00 0.4.00		10,100		137,710		34,200		134,300		1/5,000	3	40,700	30.3%
PRIOR YEAR ENCUMBRANCE	\$	15,935	\$	-	\$	8,685	\$	2,142	-\$	-	s	(2,142)	-100.0%
													2001070
TOTAL OPERATING EXPENDITURES	\$	960,902	\$	1,086,988	\$	1,406,241	\$	1,734,224	\$	1,876,071	\$	141,846	8.2%
			•										
BEGINNING FUND BALANCE	\$	286,694	\$	357,580	\$	579,165	\$	893,516	\$	941,946			
NET INCOME/(LOSS)	\$	70,886	\$	221,585	\$	314,351	\$	48,430	\$	-			-
RETAINED EARNINGS	\$	-	\$	~	\$	-	\$	-	\$	(26,000)			
ENDING FUND BALANCE	\$	357,580	\$	579,165	\$	893,516	\$	941,946	\$	915,946			
								Projected		Projected			

APPENDIX D
Water Enterprise Capital Improvement for Fiscal Year 2018

Water Department	Purchase Price	Planned Usage	Notes
Test Well Exploration	\$ 25,000	Investigate areas for additional wells and sources	Improve water quality and increase sources
Water Treatment Plan Analysis	\$ 30,000	Evaluate current operations at the WTP to develop capital plan	Maintain efficiency and quality of water to residents
Upgrade to SCADA System	\$ 40,000	Replace archaic SCADA system at the WTP and old copper communications to wells, water tank, and pump station	Maintain necessary communication with the water system components vital for production
Water System Master Plan	\$ 65,000	Study will serve as blue print for future improvements and capital requests	Will address water supply, distribution system and storage facilities, future sources, pressure and other infrastructure issues
Meter Replacement Program	\$ 15,000	Distribution System	Annual meter replacement program
TOTAL	\$ 175,000		:

### APPENDIX E COMMUNITY PRESERVATION COMMITTEE BUDGET

#### 1) Open Space and Recreation - Project

To appropriate \$25,000.00 from the Community Preservation Fund Balance for the construction of a playground at Pingree Park, conditioned upon a financial contribution from the Town of Wenham and commencement of construction by June 30, 2019. The Town of Wenham must appropriate funds and all funds for the project must be raised prior to the disbursement of funds from the Town of Hamilton.

Note: The vote of the Community Preservation Committee was 6 votes in favor, with none opposed.

#### 2) Open Space and Recreation - Project

To appropriate \$25,000.00 from the Community Preservation Fund Balance for the construction of a playground at the Buker School, conditioned upon a financial contribution from the Hamilton-Wenham Regional School District, a financial contribution from the Town of Wenham and the commencement of construction by June 30, 2019. The Town of Wenham must appropriate funds and all funds for the project must be raised prior to the disbursement of funds from the Town of Hamilton.

Note: The vote of the Community Preservation Committee was 6 votes in favor, with none opposed.

#### 3) Open Space and Recreation - Project

To appropriate \$43,600.00 of FY18 Community Preservation Fund Revenues to fund the debt service for the Donovan Acquisition (\$40,000.00 in principal and \$3,600.00 in interest).

#### 4) Open Space and Recreation - Project

To appropriate \$135,000.00 (\$131,263 from the Community Preservation Fund Balance and 3,737 from the Community Preservation Revenues) to fund the debt service for the Sagamore Hill conservation project.

#### 5) <u>Historic Preservation - Reserve</u>

To reserve \$46,973.00 of FY18 Community Preservation Fund Revenues to the Historic Resources Reserve. *Note: The vote of the Community Preservation Committee was six in favor, with none opposed.* 

#### 6) Community Housing - Project

To appropriate \$400,000 from the Community Preservation Fund Balance to the Affordable Housing Trust. Note: The vote of the Community Preservation Committee was six in favor, with none opposed.

#### 7) Community Housing - Project

To appropriate \$89,075 (\$46,973 from FY18 Community Preservation Fund Revenues and \$42,102 from the Community Preservation Fund Balance) to the Hamilton Housing Authority to repair the roofs at Lamson Crossing, including 135 Railroad Avenue, 24 Rust Street and 34 Rust Street, conditioned upon the commencement of construction by June 30, 2019.

Note: The vote of the Community Preservation Committee was 6 votes in favor, with none opposed.

#### 8) Community Housing - Project

To appropriate \$60,000 to Habitat for Humanity North Shore from the Community Preservation Fund Balance for the construction of two affordable housing units at 270 Asbury Street, conditioned upon the commencement of construction by June 30, 2019.

Note: The vote of the Community Preservation Committee was 6 votes in favor, with none opposed.

#### 9) Administration - Expense

To appropriate \$23,486.00 of FY18 Community Preservation Fund Revenues for administration costs including, but not limited to, annual Community Preservation Coalition membership fees and salary for part-time Community Projects Coordinator position.

#### APPENDIX F

#### DEPARTMENTAL REVOLVING FUNDS

Revolving Fund	Authorized to Spend Fund	Revenue Source	Use of Fund	FY18 Spending Limit	Disposition of FY17 Fund Balance
Recreation and Parks (reauthorization)	Recreation Board	Recreation program fees	Salaries, expenses, supplies, and contractual services to operate recreational programs	\$251,623	Balance available for expenditure
Pool Fund (reauthorization)	Town Manager	Receipts from pool passes and pool programs	Salaries, expenses, supplies, contractual services, and related capital expenses to operate and maintain the pool	\$150,000	Balance available for expenditure
Council on Aging (reauthorization)	Council on Aging	Receipts and fees from COA programs, activities and trips	Salaries, expenses, supplies, and contractual services to operate COA programs, activities and trips	\$20,000	Balance available for expenditure
Emergency Dispensing Services and Clinics (reauthorization)	Town Manager	Receipts from insurance reimbursement, bequest and contributions	Expenses, supplies, and contractual services to operate EDS and clinics	\$12,000	Balance available for expenditure

#### Notes:

<sup>-</sup> The FY18 Spending Limit is the maximum amount authorized that can be spent from the particular fund. The figures above do not equate to a department budget.

<sup>-</sup> The Recreation and Parks Fund and the Pool Fund are separate funds with distinct revenue sources and expense limitations.

<sup>-</sup> The Pool Fund was specifically created to allow for the collection of Pool Registration fees that in turn will be utilized to offset costs related to the construction of the pool and ongoing operations.

<sup>-</sup> The Recreation and Parks Fund allows for the collection of fees and payment of expenses related to programs operated by the Recreation Department.

#### APPENDIX G

## TEMPORARY MORATORIUM ON SALE AND DISTRIBUTION OF RECREATIONAL MARIJUANA (ZONING BY-LAW SECTION 3.8/SECTION V.J)

3.8.1 **PURPOSE.** By vote at the State election on November 8, 2016, the voters of the Commonwealth approved a law, Chapter 334 of the Acts of 2016, regulating the cultivation, distribution, possession, and use of marijuana for recreational purposes. By act of the Legislature, Chapter 351 of the Acts of 2016 delays by six months the time within which the Cannabis Control Commission must issue marijuana establishment licenses to applicants.

Pursuant to G.L. c. 94G, § 3, a town may adopt by-laws that impose reasonable safeguards on the operation of marijuana establishments. Chapter 334 of the Acts of 2016 established a Cannabis Advisory Board to, *inter alia*, advise on the preparation of regulations. It is expected that the Cannabis Advisory Board's guidance will inform the Town in the regulation of recreational marijuana establishments and marijuana retailers.

Currently under the Zoning By-law, recreational marijuana establishments and marijuana retailers are not express permitted uses in Hamilton. The regulations on such establishments and retailers raise novel and complex legal, planning, and public safety issues. This temporary moratorium will provide Hamilton with time to study and promulgate a by-law and regulations to address such issues as well as to assess and incorporate state guidance and regulations consistent with sound local land use planning and zoning goals.

- 3.8.2 **DEFINITIONS.** For purposes of this moratorium, the definitions set forth in G.L. c. 94G, § 1 shall apply.
- 3.8.3 **TEMPORARY MORATORIUM.** For the reasons set forth above and notwithstanding any other provision of the Zoning By-law, the Town hereby imposes a temporary moratorium on the development or use of land or structures for recreational marijuana establishments and marijuana retailers. The moratorium shall be in effect through June 30, 2018. During the moratorium period, the Town shall undertake a planning process to address the potential impacts of recreational marijuana in Hamilton, consider the Cannabis Advisory Board regulations regarding recreational marijuana establishments and marijuana retailers and related uses, determine whether the Town shall restrict any or all licenses for recreational marijuana establishments and marijuana retailers, and consider such other and further matters as set forth in G.L. c. 94G, § 3 and G.L. c. 64N, § 3.

#### APPENDIX H

#### Ch. XXXIV "Departmental Revolving Funds"

Section 1. Purpose. This by-law/ordinance establishes and authorizes revolving funds for use by town/city departments, boards, committees, agencies or officers in connection with the operation of programs or activities that generate fees, charges or other receipts to support all or some of the expenses of those programs or activities. These revolving funds are established under and governed by General Laws Chapter 44, § 53E½.

Section 2. Expenditure Limitations. A department or agency head, board, committee or officer may incur liabilities against and spend monies from a revolving fund established and authorized by this by-law without appropriation subject to the following limitations:

- A. Fringe benefits of full-time employees whose salaries or wages are paid from the fund shall also be paid from the fund.
  - B. No liability shall be incurred in excess of the available balance of the fund.
- C. The total amount spent during a fiscal year shall not exceed the amount authorized by the town on or before July 1 of that fiscal year, or any increased amount of that authorization that is later approved during that fiscal year by the board of selectmen, town manager, and finance committee.

Section 3. Interest. Interest earned on monies credited to a revolving fund established by this bylaw shall be credited to the general fund.

Section 4. Procedures and Reports. Except as provided in General Laws Chapter 44, § 53E½ and this bylaw, the laws, by-laws, rules, regulations, policies or procedures that govern the receipt and custody of town monies and the expenditure and payment of town funds shall apply to the use of a revolving fund established and authorized by this by-law. The Finance Director shall include a statement on the collections credited to each fund, the encumbrances and expenditures charged to the fund and the balance available for expenditure in the regular report the Finance Director provides the department, board, committee, agency or officer on appropriations made for its use.

#### Section 5. Authorized Revolving Funds.

#### The Table establishes:

- A. Each revolving fund authorized for use by a town department, board, committee, agency or officer;
- B. The department or agency head, board, committee or officer authorized to spend from each fund;
- C. The fees, charges and other monies charged and received by the department, board, committee, agency or officer in connection with the program or activity for which the fund is established that shall be credited to each fund by the Finance Director;
- D. The expenses of the program or activity for which each fund may be used;
- E. Any restrictions or conditions on expenditures from each fund;
- F. Any reporting or other requirements that apply to each fund, and
- G. The fiscal years each fund shall operate under this by-law.

Α	В	C Fees,	D Program	Е	F Other	G Fiscal
Revolving	Department,	Charges or	or Activity	Restrictions	Requirements/	Years
Fund	Board,	Other Receipts	Expenses	or	Reports	
	Committee,	Credited to	Payable	Conditions		
	Agency or	Fund	from Fund	on Expenses		
	Officer			Payable		
	Authorized			from Fund		
	to Spend					

	from Fund					
Recreation and Parks	Town Manager	Recreation Program Fees	Salaries, expenses, supplies, and contractual services to operate recreational programs	None	Balance available for expenditure	All years on or after July 1, 2018
Pool Fund	Town Manager	Receipts from pool passes and pool programs	Salaries, expenses, supplies, contractual services and related capital expenses to operate and maintain the pool	None	Balance available for expenditure	All years on or after July 1, 2018
Council on Aging	Town Manager	Receipts and fees from COA programs, activities, and trips	Salaries, expenses, supplies, and contractual services to operate COA programs, activities and trips	None	Balance available for expenditure	All years on or after July 1, 2018
Emergency Dispensing Services and Clinics	Town Manager	Receipts from insurance reimbursement, bequest, and contributions	Expenses, supplies, and contractual services to operate EDS and clinics	None	Balance available for expenditure	All years on or after July 1, 2018